



3000+ POWER MATCHING

The Largest Open Innovation Event in Asia

INNOVATION LEADERS SUMMIT

- ILS2024 Prospectus for Overseas Startups -



250+ Startup Pitch



200+ Startup Show



50+ Leaders Session



10+ Networking Sessions



Previous (11th) ILS Achievements

Asia's Largest Open Innovation Conference with a total of 21,871 participants and 3,121 business meetings held

The 11th ILS was held as a hybrid of events last time (face-to-face and online). More than 800 startups and 113 major corporations participated in POWER MATCHING, the main matching program for creating innovation, which was also held separately both face-to-face and online. It achieved 3,121 business meetings. In addition, 266 overseas startups from 28 countries participated in this program.

- Date / Venue In-person: Dec 4th to Dec 7th 2023 at TORANOMON Hills (Tokyo)
Online: Nov 27th to 30th , Dec 11th- Dec 20th 2023 at ILS Online Matching website
- Organizer Innovation Leaders Summit Committee
- With the support of NEDO / JFC / Tokyo Metropolitan Government / JACI

- Gold Sponsors

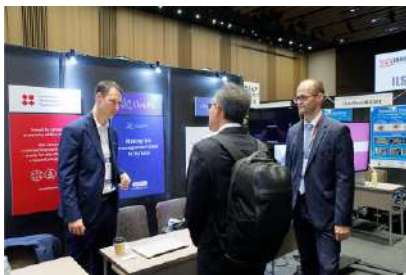
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Startup Booth & Pitches
Sponsored by Trade Promotion Section Embassy of Italy



Startup Booth & Pitches
Sponsored by the Australian Embassy



Startup Booth & Pitches
Sponsored by Invest in Latvia



Deep-Tech Startups
with KICOX & KODIT



Korea Startup Pavilion by KITA

What is the ILS POWER MATCHING?

- **POWER MATCHING** is a program on the cutting-edge of open innovation where more than 100 major corporations and over 800 startups and labs hold nearly 3,000 one-on-one business meetings in search of opportunities to collaborate.
- The previous **POWER MATCHING** created 1,032 new innovation deals.



What's in it for startups & labs?

- ◆ **The ability to meet directly with decision-makers and key people at major companies**
These include key persons from R&D and business development who are interested in partnering with startups. About 80% of these participants are executives at their respective companies, which speeds up the partnership process.
- ◆ **Startups can request meetings with major corporations directly by searching for their needs**
Startups can browse major corporations by field of interest, proposal expectations, and reason for attending ILS, and send direct meeting requests to those companies they are interested in.
- ◆ **The possibility of receiving surprising requests from major corporations**
All startups upload a profile for major corporations to view and may receive requests based on that.



About 2,000 Key persons from 400 departments of 113 major companies participated

(Major Corporation participated in last time)

SONY Division manager	Nikon Division manager	SUNTORY Division manager	OMRON Executive officer	AsahiKASEI Division manager	SHIWEIDO Division manager	SEIKO Division manager	AstraZeneca Division manager	docomo NTT DOCOMO Ventures, Inc. Manager	Asahi Division manager	YAMAHA Division manager	NTT DATA Division manager
LG Japan Lab Inc. Executive officer	Panasonic Division manager	TOTO Manager	KAO Executive officer	TEIJIN Manager	brother at your side Division manager	kikkoman Division manager	meiji Division manager	SECOM Division manager	SEKISUI Executive officer	BIPROGY Executive officer	JR JR日本グループ Executive officer
MITSUBISHI CHEMICAL GROUP Division manager	SAMSUNG Division manager	TOSHIBA Executive officer	TOPPAN Division manager	LIXIL Division manager	MinebeaMitsumi Passion to Create Value through Difference Executive officer	AISIN Division manager	Pioneer Division manager	東急グループ Manager	idemitsu Manager	大阪ガス Daigas Executive officer	Suzuyo Executive officer
MOL Division manager	TIS TIS INTEC Group Division manager	DNP 大日本印刷 Division manager	HITACHI Hitachi Solutions Executive officer	関西電力 power with heart Division manager	TODA CORPORATION Division manager	ZEON Division manager	前田建設 HAEBA Manager	シブタニ シブタニグループ Manager	OPTAGE Manager	JX Manager	JOYSOUND Division manager
三菱地所 Manager	東北電力 あひ、ま、つ、し、か、ら。 Division manager	emellience Division manager	オーシー株式会社 Manager	EXEO EXEO Group, Inc. Executive officer	ANALOG DEVICES Division manager	Astomos Energy Executive officer	SOLIZE Executive officer	NIKKO CHEMICALS Division manager	YOKOGAWA Division manager	Mitsubishi Division manager	
三井化学 Division manager	TRILEX Division manager	TOPPAN EDGE INC. Division manager	ORGANO Division manager	TISシステムサービス TIS SYSTEM SERVICE Division manager	KE KOKUSAI ELECTRIC Division manager	TOKIOMARINE Division manager	NANKAI Division manager	tok Division manager	Dexerials Executive officer	神与商事株式会社 Executive officer	YOKOGAWA YOKOGAWA ELECTRIC CORP. Division manager
FURUKAWA ELECTRIC GROUP Division manager	SUNTORY Division manager	NEX NIPPON EXPRESS Division manager	鈴与建設 Suzuyo Division manager	DELIVERY CONSULTING Executive officer	NHKニッパツ 日本放送株式会社 Division manager	日本化薬 Division manager	NICHIBAN Division manager	Denka Division manager	Canal Ventures CEO-level	FIGURE FIVE CORPORATION Executive officer	
三菱マテリアル Executive officer	TAKENAKA Manager	Soken 振研化学株式会社 Division manager	日本ペーパー Executive officer	TATSUTA Division manager	東北電力 プロパティ Division manager	ShinMaywa VISION WITH INSIGHT Executive officer	Daikin O-AXIS CEO-level				
三井金属 Division manager	SANYO Division manager	東海理化 Division manager	東洋ペーパー Division manager	UNIDEX Division manager	東京建物 Manager	YASKAWA Manager	FUKUVI Executive officer				
ShinEtsu Executive officer	日本ガイシ Executive officer	RYOBI Executive officer	前田道路 Division manager	GUNZE Manager	日本触媒 Executive officer	RESONAC Chemistry for Change Division manager	TOKUYAMA Executive officer				



VC MATCHING [Venture Capital Participants]

- Matching program with venture capitalists and angel investors
- 240 startups had business meetings with 18 VCs, last time

(Venture capitals participated in last time)



Nippon Venture Capital (NVCC)

Venture Capital for Open Innovation: bridging startups, enterprise investors/customers, and academia researchers, with passionate founders



SBI Investment

We invest in privately held companies in areas that will become core industries for the next generation.



Mitsubishi UFJ Capital

MUCAP is the best partner for growing companies



Beyond Next Ventures

VC specializing in seed/early stage deep tech startups



Globis Capital Partners

The largest and a pioneer of hands-on VC in Japan. As a partner in resources, networks and management, create industries "from Japan to global" and "leading the huge Japanese market"



DG Daiwa Ventures

We contribute to every first penguin creating the next [].



Spiral Innovation Partners

Group company of SpiralCapital, an independent VC firm, also focused on VC



TOHOKU University Venture Partners

Leading A New Era through scientific innovation



JIC Venture Growth Investments

We help to promote innovation in Japan and enhance its global competitiveness through growth-investments for startup companies.



Benhamou Global Ventures

SV, Israel, France, India based VC for seed/early, B2B global startups



NEC Capital Solutions

We are seeking startups that proactively address societal challenges through innovative technology.



Innovation Engine

We are looking for mid-sized companies and venture companies from the seed stage to the maturity stage.



Future Venture Capital

We will share with you the "goodwill" that has lasted for 100 years.



Universal Materials Incubator

UMI is a Tokyo based VC, dedicated on chemicals/materials field. We actively facilitate collaboration between start-ups and large corporates



WERU Investment

Empowering Innovation



Global Catalyst Partners Japan

We support "expansion of innovation population" and "development of innovative human resources"



UTokyo Innovation Platform

Start your innovation at UTokyo, with UTokyo



FFG Venture Business Partners

We would like to meet early to late stage startups with innovative technologies and services.



POWER MATCHING & VC MATCHING [Advisory Board Members]

Only promising startups and labs recommended by the ILS Advisory Board, which is made up of more than 100 leading Japanese and overseas organizations, can take part in POWER MATCHING (invitation-only system).

33 Japanese Venture Capitals

8 Accelerators



12 Universities

10 Japanese Gov Agencies

12 Local Gov Agencies



17 Foreign Government Agencies

14 Overseas Venture Capitals, Accelerators, and Universities



POWER MATCHING & VC MATCHING [Matchmaking Results]

- On average, one business opportunity was created for every three business meetings, making this a highly accurate matching program.
- In terms of overseas companies, 266 promising startups from 28 countries participated.

POWER MATCHING Results (Overall)

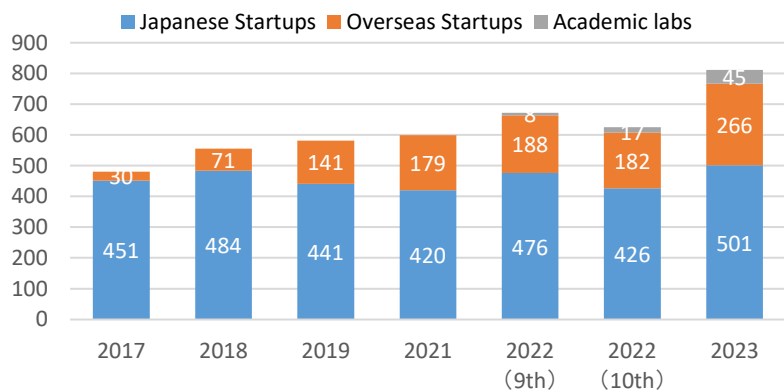


* Number of business meetings that major corporations plan to renegotiate for collaboration

VC MATCHING Results (Overall)



Number of Startups Participating



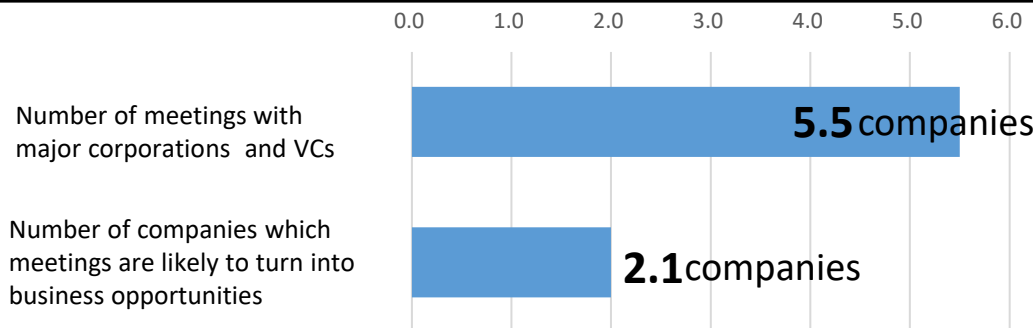
Number of Overseas Startups Participating by Country

Republic of Korea (101), United States of America (28), Australia (22), India (15), Canada (12), Italy (10), Singapore (9), Taiwan (8), Austria (8), Finland (7), Brazil (5), United Kingdom (5), Ireland (4), France (4), Latvia (4), China (4), Thailand (3), Germany (3), Israel (2), Netherlands (2), Portugal (2), Hong Kong (2), Switzerland (1), Belgium (1), Denmark (1), Czech Republic (1), Luxembourg (1), Romania (1)

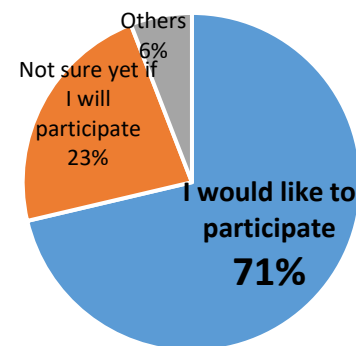
- On average, overseas startups had business meetings with about 6 Japanese companies and secured business opportunities with 2 or more major corporations.
- The most popular overseas startups had business meetings with 14 companies, including major corporations and VCs.
- About 70% of the overseas startups expressed their intention to participate in the next Power Matching.

Power Matching & VC MATCHING

Matching business meeting results (Average per overseas startup)



Intention to participate in next year's ILS



Average number of business meetings for the top 10 Overseas: 8.4 meetings with Japanese companies

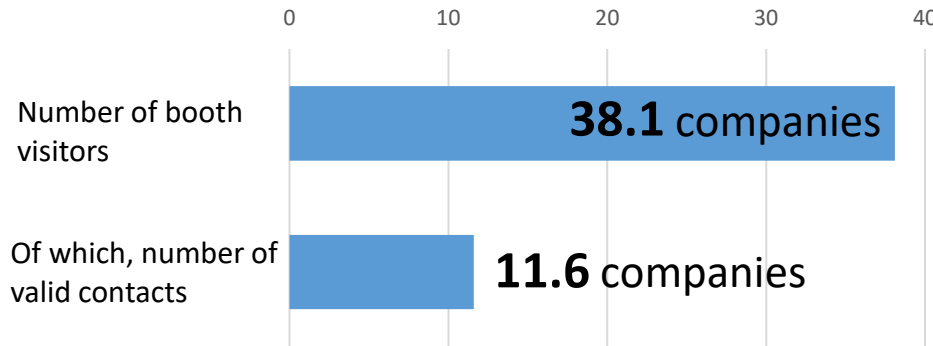
Top Overseas Startups in Terms of Number of Business Meetings

<p>14 Meetings with 14 Japanese companies</p> <p>NAVEEL Technology (www.naveel.com) Republic of Korea (Recommended by KVIC) Global leader of boron nitride nanotubes production and applications</p>	<p>2 Meetings with 13 Japanese companies</p> <p>sungreenTM Singapore (Recommended by JETRO) Revolutising Zero Emissions</p>	<p>3 Meetings with 10 Japanese companies</p> <p>FUST Lab. (Focused Ultra-Sonic Tech. Lab.) Republic of Korea (Recommended by KOVA) DEBREX for surfactant free, nano emulsion/dispersion equipment</p>
<p>● Meetings with 9 Japanese companies</p> <p>REALTA FUSION USA (Recommended by JETRO) Industrial heat and power from fusion energy</p>	<p>● Meetings with 8 Japanese companies</p> <p>Carbon Reform USA (Recommended by JETRO) Modular carbon capture for indoor air</p>	<p>arbor Canada (Recommended by NRC) The world's most accurate carbon management platform</p>
<p>● Meetings with 7 Japanese companies</p> <p>seatron TECHNOLOGIES UK (Recommended by JETRO) Battery Management Redefined</p>	<p>NAVIGIL Finland (Recommended by Business Finland Japan) Provides wristwatch devices and services for elderly monitoring and wellness management</p>	<p>urorme France (Recommended by CEA) Next-gen piezo vibration sensor for high productivity, HMI, monitoring</p>
<p>entX Australia (Recommended by The Australian Trade and Investment Commission) Fusing science and commerce to generate tomorrow's clean energy</p>	<p>VIRTA Finland (Recommended by JETRO) Global forerunner in smart EV charging solutions</p>	<p>ENTRA TERRESTRIAL POWER Australia (Recommended by JETRO) Radiation tolerant, silicon solar cells for satellite constellations</p>
<p>FLEXOLYTE Republic of Korea (Recommended by Industry-University Cooperation Foundation, Hanyang University) High performance Li-metal and Zinc-air batteries surpassing LIBs</p>	<p>Funliday Taiwan (Recommended by Epoch Foundation) Funliday - travel planner</p>	

- Booth exhibitors and pitch speakers gained a large number of valid contacts for collaboration
- More than 80% of the invited startups were satisfied with the results they obtained.

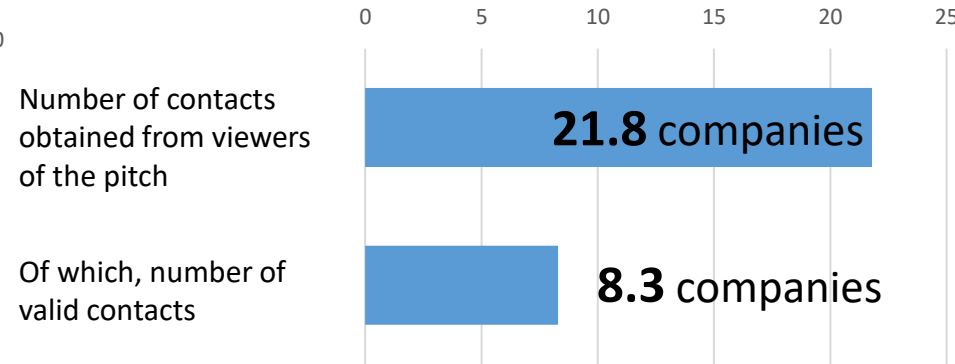
Exhibition Booth & Startup Pitch

Exhibit Results (Average Per Overseas Startup)



Number of valid contacts obtained for the most popular startups: 50

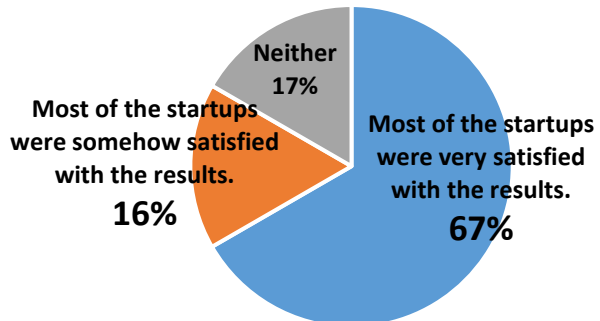
Pitch Results (Average Per Overseas Startup)



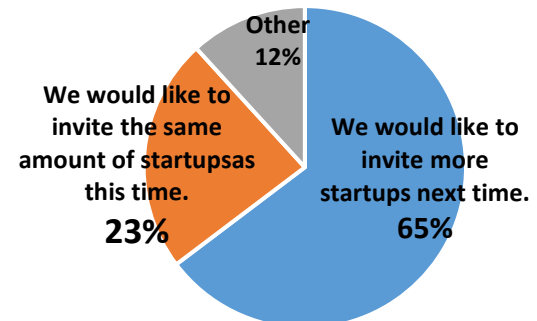
Number of valid contacts obtained for the most popular startups: 100

Feedback from Overseas Organizations


Level of Satisfaction of Invited Startups




Intention to Invite Startups to the Next ILS




Major Corporations




Through face-to-face/online hybrid business meetings, our members were able to directly get to know the startup's personality and check out the technical aspects by participating from a distant work location.
Panasonic Corporation
Mr. Kunio Gobara




We were able to directly invest in a startup we met at ILS, which was our first time participating. Meeting face-to-face, much like a matchmaking encounter, provides a reassuring opportunity to gauge feelings and compatibility as we move forward.
YAMAHA MUSIC ENTERTAINMENT HOLDINGS, INC.
Mr. Masakazu Fujihara




No other event has a higher level of filtering startups than ILS.
Shiseido Company, Limited
Ms. Yuko Nakanishi




The program was a valuable opportunity to hear the latest information from overseas and candid experiences from experts and innovators.
Omuron Corporation
Mr. Yutaka Iitaka




Every ILS is an opportunity to learn about new technologies and business trends, which is very stimulating.
ASAHI KASEI CORPORATION
Dr. Tomoyo Okumura




With our focus on "CASE" we were able to find many interesting startups with AI and connected technologies.
Toyota Motor Corporation
Mr. Daisuke Nishida



We make the encounters at ILS our main activity and connect them to departments in various categories at Kao.
Kao Corporation
Mr. Eiji Terada




We are planning a joint experiment soon with one of the startups we matched with last year. ILS is unique in that it is easy to obtain concrete results like this.
TAKENAKA CORPORATION
Mr. YOSUKE NISHIKORI




ILS provides a good opportunity to get an overview of an industry's leading-edge and see what will happen next!
Asahi Quality & Innovations, Ltd
Mr. Yoichiro Shindo


Startups/University · National Research Laboratory




I was able to concentrate and create opportunities for demonstrations all at once.
Motion Lib, Inc.
Dr. Takahiro Mizoguchi




I was able to discover new areas that were seemingly unrelated, and I was able to discover things that could be combined.
Realta Fusion Inc. (USA)
Mr. Kieran Furlong




Participating in ILS for the first time with technology that has been researched in the food and healthcare fields. Through business meetings with 23 companies, we realized needs in unexpected fields such as electricity and construction.
Qception Corporation
Dr. Gaku Imamura




We efficiently conduct business meetings mainly with major companies that are strengthening their efforts to decarbonize. We were able to envision a wide variety of cases and business needs, which greatly benefited our future activities.
Shibaura Institute of Technology
Dr. Tadao Tanabe




It was a very meaningful event that provided us with the opportunity to pinpoint matching with investors and potential partners who are interested in our technology.
Nekotronic Inc.
Mr. Aaron Sanjaya Benedek




Business meetings with 14 companies were realized. I have had a great opportunity to continue collaborating with many Japanese companies.
Naieel Technology (Republic of Korea)
Mr. Paul Jaewoo Kim




ILS is the biggest one for me. At the networking event, I was able to talk with companies that I had not yet made an appointment with and had some unexpected encounters.
LOSSZERO CO.
Ms. Mitsuki Bun




ILS helped us smoothly take the first step in the Japanese market.
Wormsensing (France)
Mr. Lamine BENAÏSSA




I was able to meet a variety of people and discover things that I didn't normally think about, which was an unexpected benefit. Next time I would like to exhibit at a booth.
National Institute Of Advanced Industrial Science And Technology
Dr. Shinya Ohmagari




ILS is a very productive event that enables you to meet many companies in a short time.
WaveScan Technologies Pte.Ltd. (Singapore)
Dr. Kush Agarwal




Exploring a broad spectrum of 'exits' has expanded our research horizon, unveiling new possibilities for research seeds.
WASEDA University
Dr. Ayumi ISHII




Everyone approached our new technology with great sincerity, and I felt that it didn't matter whether they were a university or a company.
Kyoto University, Institute for Chemical Research
Dr. Ryo TAKAHATA



I realized how much attention is being paid to university-originated technology. We were able to confirm that the direction of our research was in line with the needs of the world, which gave us the confidence to start our company.
Tohoku University
Dr. GAKU MANAGO




ILS is the only place where you can meet directly with people from new business departments of major companies. Their level of interest is high, and they are clearly interested in our technology.
BB STONE Design Psychology Unit, Inc.
Ms. Yoshie Hibino




We had ten meetings with potential customers and partners during the three-day event.
Nanogripteck, Inc. (USA)
Mr. Nicholas Kuhn

ILS Advisory Board



ILS is evolving year by year. The advance preparation that starts in the summer works well to prepare start-ups early, and the field-based networking held every day during the event is a great addition this year.
NRC IRAP (Canada)
Mr. Harvey Lam




ILS is a place not only to gather information but to reform business through partnerships, alliances and investment.
SCRUM VENTURES
Mr. Tak Miyata




Among various events, ILS is the only one where major corporations and startup companies are matched up so well. I am very grateful ILS.
SBI Investment Co., Ltd.
Mr. Takeshi Goto



We brought 10 startups from Taiwan for the first time and had 41 meetings. We expect fruitful results.
Epoch Foundation (Taiwan)
Ms. Josephine Chao



A good opportunity to pinpoint and match with decision-makers in Japanese companies.
Embassy of Finland (Finland)
Mr. Eiji Atsumi



ILS is a meaningful event because it allows communication between startups, key persons from major corporations, and VCs.
Universal Materials Incubator Co., LTD
Mr. Yosuke Yamamoto

POWER MATCHING is an opportunity for many major corporations and startups to accelerate innovation through capital and business tie-ups, cooperative relationships, and M&A.

<p>< Co-development > Co-development of a postal inspection service using "Sebum RNA"</p>	<p>< Capital Alliance > Capital Alliance to develop wind observation and forecasting solutions and promote zero-emission projects</p>	<p>< Business Alliance > The partnership with a clothing pattern generation start-up to expand the horizon of the home sewing machine market</p>	<p>< Capital Alliance > mov, Inc., operator of "kutikomi.com," and NTT DOCOMO, Inc. collaborate to promote DX in real stores</p>	<p>< Capital Alliance > Capital and business alliance to promote the introduction of renewable energy</p>	<p>< Capital Alliance > Establishing a partnership through capital and business alliance to make the dream of "music x housing" a reality</p>	<p>< Co-development > Joint development begins to effectively utilize unused biomass resources discarded during the vegetable oil manufacturing process.</p>
<p>< Business Alliance > Development of motor function measurement equipment</p>	<p>< Co-development > Utilization of artificial intelligence in dentifrice fragrance development</p>	<p>< Co-development > Joint development of educational tools combining VR technology and force sensing devices</p>	<p>< Capital Alliance > Capital Alliance as the first CVC project, and collaboration started for STEAM educational content.</p>	<p>< Capital Alliance > Invested in Japan's No. 1 share cycle business to aim IPO</p>	<p>< Capital Alliance > Capital and business alliance for the development of behavior recognition AI, aiming for social implementation such as AI in the security field</p>	<p>< Capital Alliance > Capital Alliance, a developer of behavior prediction AI, is Accelerating Japan's Expansion</p>
<p>< Business Alliance > Business alliance for end-effector components for automated robots</p>	<p>< Co-development > Co-development and commercialization of a dining table communication toy, "Nekotongue Foo Foo"</p>	<p>< Co-development > Joint development of high-performance conductive fiber sensor solutions</p>	<p>< Capital Alliance > To promote new agricultural products Capital alliance, joint research</p>	<p>< Capital Alliance > Capital alliance in the area of big data risk information services; business alliance to pursue synergies for both parties</p>	<p>< Business Alliance > Collaboration in data-driven regional revitalization activities. Launch of Digital Round Trip Pass in Hokkaido</p>	<p>< Joint Business > Collaboration for commercialization of non-contact vital and mental detection sensors</p>
<p>< Business Alliance > Development of three types of tofu containers for reducing sodium intake</p>	<p>< Capital Alliance > Development of a long-term care support system using vital sensing materials</p>	<p>< Capital Alliance > Development of a 3D data utilization platform</p>	<p>< Business Alliance > Development of brain-machine interface devices</p>	<p>< Co-development > Co-development of AI-based technical document utilization system</p>	<p>< Co-development > Joint development of BAITEN STAND, a next-generation unmanned store service</p>	<p>< Co-development > Joint development of non-invasive medical diagnostic equipment</p>
<p>< Business Alliance > A joint project aiming to solve next-generation transportation & energy issues.</p>	<p>< Business Alliance > Development of AI image recognition solutions</p>	<p>< Capital Alliance > Development of an order-made supplement machine</p>	<p>< Co-development > Development of a rust removal business using coatings and lasers</p>	<p><M&A> Development of services for social movie reviews</p>	<p>< Business Alliance > Promoting new real estate applications and solutions</p>	<p>< Business Alliance > Development of AI speech recognition solutions for call centers</p>
<p>< Business Alliance > Omni-channel business development</p>	<p>< Business Alliance > Development of in-flight meals for international flights</p>	<p>< Business Alliance > Development of comprehensive sleep services</p>	<p>< Business Alliance > Co-production of in-flight broadcast programs</p>	<p><M&A> Became a subsidiary to promote omnichannel marketing</p>	<p>< Business Alliance > Development of a 3D printer for De Agostini</p>	<p>< Business Alliance > Development of next-generation semiconductor electrical characterization system</p>



ILS2024 PROSPECTUS for Overseas Startups

ILS2024 Overview

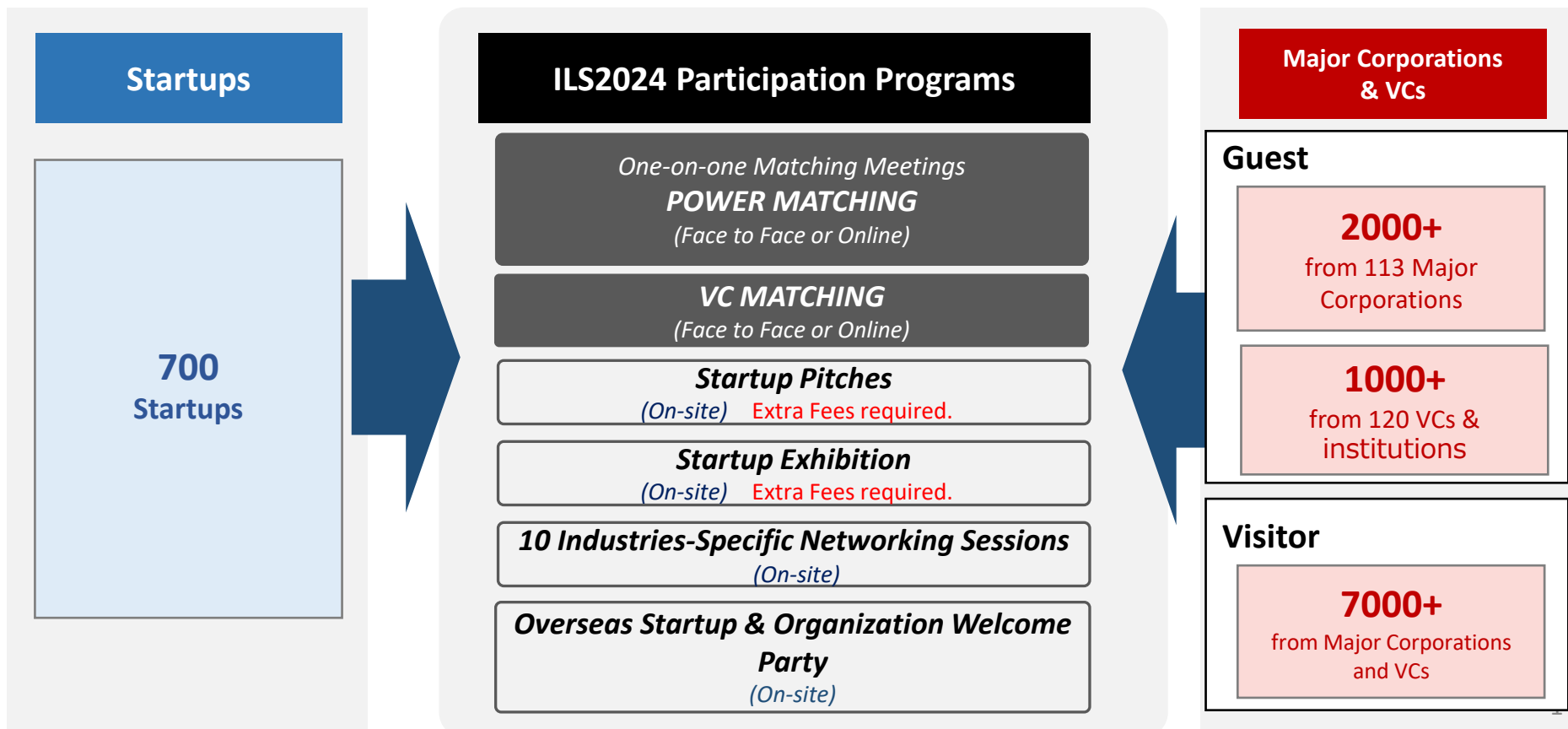
Asia's largest open innovation matching event with over 2,000 key persons participating from more than 400 departments at 113 major corporations that are actively looking to collaborate with startups.

◆ **POWER MATCHING / VC MATCHING**

- Face-to-Face Meeting : Dec. 2 - Dec. 5 @Toranomon Hills, Tokyo
- Online Meeting : Nov. 20 - Nov. 27, Dec. 9 - Dec. 18 @ILS Platform

◆ **Startup Pitch / Startup Exhibition / Overseas Startup & Organization Welcome Party**

: Dates: Dec. 2 - Dec. 5 @Toranomon Hills, Tokyo



Startups

700 Startups

ILS2024 Participation Programs

One-on-one Matching Meetings
POWER MATCHING
(Face to Face or Online)

VC MATCHING
(Face to Face or Online)

Startup Pitches
(On-site) Extra Fees required.

Startup Exhibition
(On-site) Extra Fees required.

10 Industries-Specific Networking Sessions
(On-site)

Overseas Startup & Organization Welcome Party
(On-site)

Major Corporations & VCs

Guest

2000+
from 113 Major Corporations

1000+
from 120 VCs & institutions

Visitor

7000+
from Major Corporations and VCs

Features of The ILS2024 Matching Program

Startups can hold efficient business meetings with many major corporations and VCs at once by participating in " **POWER MATCHING** " + " **VC MATCHING** "

1. Ability to meet directly with decision-makers and key persons at major companies

You can meet with key persons from R&D and BD sectors who are interested in partnering with startups. Since about 80% of participants are executive class, you can speed up the partnership process.

2. Request meetings with major corporations directly by searching their needs

Browse interesting fields, expected proposals, purpose of attending by major corporations and send direct meeting requests(*1) to major corporations.

3. Surprise requests from major corporations

You can receive direct requests from major corporations for business meetings who are interested after seeing your profile.

4. Choose the business meeting type

You can choose a business meeting type (Online, Face-to-Face, or both).

5. Free Japanese-English Interpretation Available (for all startups)

Slots for POWER MATCHING business meetings including an interpreter are available at ILS2024. Startups that are indicating they would like to hold a business meeting in English when they register for POWER MATCHING will be able to make use of this service at no extra cost.

*1 The maximum number of business meeting requests for POWER MATCHING is 20 companies

[Optional program] The Pitch Package *Limited to 100 companies

Opportunities to speak at ILS in-person events where more than 20,000 key persons from major companies and VCs participate

- With its broad reach, you can acquire your prospective partners about 4 times more than through Power Matching alone.
- Simultaneous live streaming allows for wide reach and efficient PR.
- You can obtain a list of live viewers (company names, email addresses, etc.) and directly approach potential business partners.

- previous achievement -
Average No. of prospective partners : 8.3 companies
 (4 times more compared to Power Matching)

Venue	Expected attendees	Date & time	Pitch length	Participation benefits
ILS Main Stage	In person: 50 attendees Online: 100 attendees	Monday, Dec. 2 – Thursday, Dec. 5, 2024 *You can only speak on one day	5 min	-Attendees contact list -Ability to receive direct messages from major companies and VCs (ILS Platform)

Pitch method



Period: Dec. 2 - Dec. 5
 10:00 – 18:00
 Venue: ILS Main Stage[Toranomon Hills]

ILS EVENT



In person: 50 attendees

+



Online: 100 attendees

You Get !

Company Name	Department	Job Title/Position	Name	E-mail
ABC Co., Ltd.	Business Promotion G	Section Manager	Iun OGATA	ogata@irema.jp
ILS Corp		CEO	Fakuya Matsutani	fakuya@ils.jp
Gill	Head Quarter	Co-Creation Coordinator	Nasau Oki	oki@dream.jp
Mitsui Corp	Lead Advisory	Senior Manager	Haruki Matsumo	haruki@ils.jp
Gill	Head Quarter	Co-Creation Coordinator	Nasau Oki	oki@dream.jp
Mitsui Corp	Lead Advisory	Senior Manager	Haruki Matsumo	haruki@ils.jp
ABC Co., Ltd.				
ILS Corp				
Mitsui Corp				
ABC Co., Ltd.				
ILS Corp				
Gill				
Mitsui Corp	Head Quarter	Co-Creation Coordinator	Nasau Oki	oki@dream.jp
Mitsui Corp	Lead Advisory	Senior Manager	Haruki Matsumo	haruki@ils.jp
ABC Co., Ltd.	Business Promotion G	Section Manager	Iun OGATA	ogata@irema.jp
ILS Corp		CEO	Fakuya Matsutani	fakuya@ils.jp
Gill	Head Quarter	Co-Creation Coordinator	Nasau Oki	oki@dream.jp
Mitsui Corp	Lead Advisory	Senior Manager	Haruki Matsumo	haruki@ils.jp
Gill	Head Quarter	Co-Creation Coordinator	Nasau Oki	oki@dream.jp
Mitsui Corp	Lead Advisory	Senior Manager	Haruki Matsumo	haruki@ils.jp

Attendees contact list
 (Company name, department, title, name, and e-mail address)



[Optional program] The Exhibition Package *Limited to 100 companies

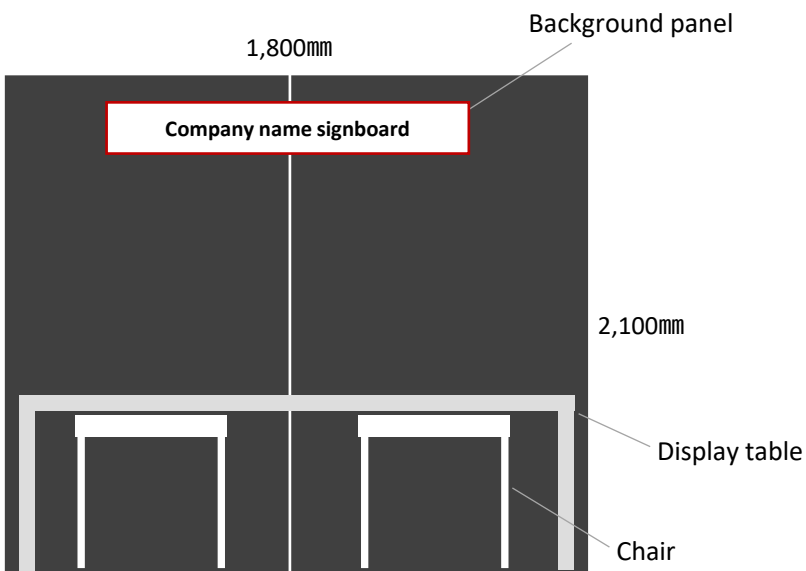
Environments to demonstrate leading edge technologies and products by field are provided

- With a high quality of visitors, you can acquire more than 5x the number of prospective partners than through Power Matching alone.
- Demo booths available to the first 100 startups to apply enable a broad variety of demonstrations of leading-edge technologies and products by field
- Most booth visitors are from major corporations, or are investors from VCs, etc. creating encounters that will help accelerate your business

- previous achievement -
Average No. of prospective partners : 11.6 companies
 (5.5 times more compared to Power Matching)

Venue	Booth area	Expected attendees	Dates	Included equipment
ILS Venue	2 m²	500 (Major corporations & VCs)	2 days Exhibit during either of the below ① Dec. 2 - 3 ② Dec. 4 - 5	<ul style="list-style-type: none"> ● Background panel (W 1,800 mm × H 2,100 mm) ● Display table (W1,800mm×D600 mm) ● Chair × 2 ● 100V/300W electrical outlet ● Company name signboard

● Overall view



● Image of Exhibition Booth



Networking Sessions [Included in all packages]

Invitation to networking events which major corporations and VCs that are enthusiastic about collaborating with startups will attend.

Overseas Startup & Organization Welcome Party

Numerous major Japanese companies and VCs will be invited to this party, allowing an excellent opportunity to network with a wide range of potential partners.



Industry-Specific Networking Sessions

Startups can join in networking sessions split up according to the industry field, such as renewable energy and digital health. Two to three sessions will be held per day during the event. Major companies will have booths set up in this session, allowing startups to directly contact companies they are interested in.



Participation Packages for Overseas Startups

Menu		Basic Package	Pitch Package	Exhibition Package	Premium Package
Average No. of prospective partners [Previous achievement]		2.1 companies	10.4 companies	13.7 companies	22 companies
Attendee Pass *On-site event & face-to-face meeting participants must have it.		For 3 people	For 3 people	For 3 people	For 5 people
MATCHING Program *Available in all packages	POWER MATCHING	Yes Face-to-face or online	Yes Face-to-face or online	Yes Face-to-face or online	Yes Face-to-face or online
	Free Japanese-English interpreters available [POWER MATCHING only]	Yes	Yes	Yes	Yes
	VC MATCHING meetings	Yes Face-to-face or online	Yes Face-to-face or online	Yes Face-to-face or online	Yes Face-to-face or online
Networking Sessions		Yes	Yes	Yes	Yes
ILS Startup Pitch as a speaker [Limited to 100 companies] *You can have 5 minutes to present on the ILS stage		—	Yes On-site	—	Yes On-site
Booth at ILS Startup Exhibition [Limited to 100 companies] *You can have a booth at the ILS event for two days.		—	—	Yes	Yes
		27,500 yen (tax included)	170,500 yen (tax included)	203,500 yen (tax included)	302,500 yen (tax included)

Participation package purchase deadline & Company information deadline

September 17th, 2024 11:59 am JST

ILS2024 Event Checklist

● How to apply

Please register your corporate information and purchase the participation package on the ILS Platform which will be announced by email.

- There are four participating packages. (You can choose only one.)
- Multiple packages cannot be purchased.
- **Please purchase the participation package by 11:59 AM (JST) on Sept. 17.**
- **If you have not completed your company information registration or you have failed to purchase your participation package by the deadlines above, your registration will be considered canceled due to the need to print the participant list.**

● Payment method

As a rule, only credit cards may be used to pay for participation packages.

If you wish to pay by international bank transfer, please contact us by Sept. 6 using the email address below.

E-mail: ils-global@project-nippon.jp

*Note regarding payments by international bank transfer:

You are responsible for all fees incurred as part of making the international bank transfer. We may cancel your application if we are unable to confirm that you have transferred payment for the amount of your package to our bank account by Sept. 10, 2024 (JST).

● Optional Programs [Only Pitch Package and Exhibition Package]

The Pitch Package and Exhibition Package are programs limited to 100 companies. We will stop accepting applications once we have reached the capacity of 100 companies.

- Individual ILS Startup Show exhibitions are held for two days only between Monday, Dec. 2 and Thursday, Dec. 5. Startups may not choose when they exhibit as the exhibit days have been equally allocated to each business category.
- You cannot choose the date and time of your startup pitch.

● Cancellation Policy

Startups who cancel for a refund will also have their pitch and booth packages canceled.

Startups that fit all of 2 requirements below can cancel within the cancellation period (planned Oct 30th – Nov 7th)

1. Companies who have sent 5 or more business meeting requests for POWER MATCHING or VC MATCHING
2. Companies with no business meeting arranged for POWER MATCHING or VC MATCHING

● Participants

Major Corporations Listed companies and their subsidiaries, companies of similar size

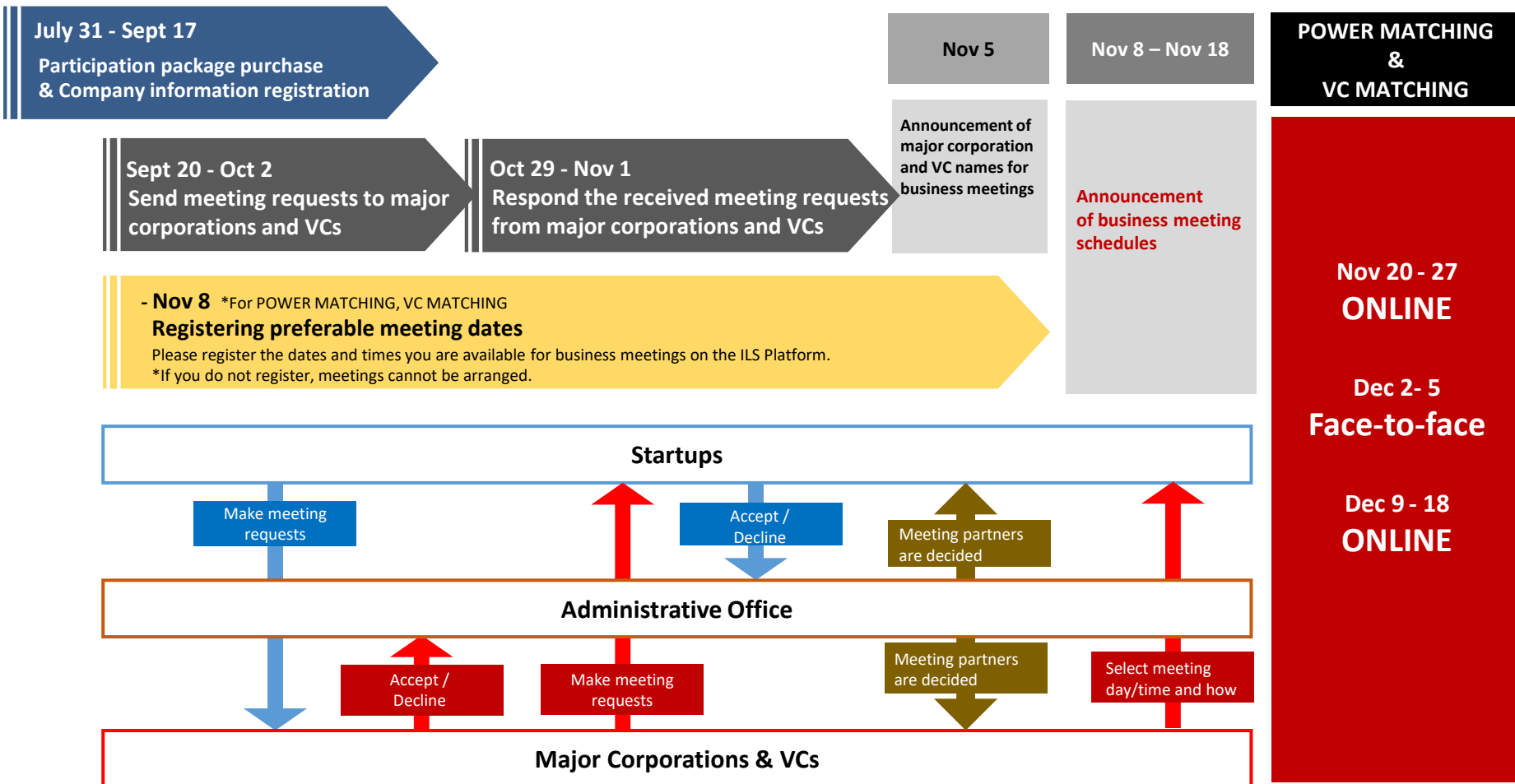
Startups Companies recommended by ILS Advisory Board Members (invitation-only), and that meet the following criteria:

1. Companies that possess ingenious technologies and unique business models are expected to achieve high growth.
2. Companies capable of proposing business alliances, such as production, sales, and technical alliances, to major corporations.
3. Companies that "CXO" (such as CEO or COO) or country branch manager can participate in

*Not a listed company

Schedules for the POWER MATCHING & VC MATCHING

Major corporations and startups request business meetings through the ILS Platform, which sets up meetings when requests are accepted.



Contact Us

ils-global@project-nippon.jp

Hitomi Shibaki ILS Director

Contact Us

ils-global@project-nippon.jp

Hitomi Shibaki

ILS Director

Project Nippon Ltd.

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