

AMITH A vision for new ambitions

Moroccan Association of Textile and Clothing Industries (AMITH)

- Founded in 1960, AMITH represents over 1600 textile and clothing companies in Morocco.
- It promotes competitiveness, sustainability, and innovation in the textile industry.
- It provides services such as training, business development, and access to international markets.
- AMITH collaborates with the government to improve industrial policies and attract investments.
- It organizes events and fairs like MIM (Maroc in Mode), connecting local companies with global players.
- Focused on value chain integration, from raw materials to finished products.





Morocco-Portugal partnerships goals

• Sharing a Growth development, build partnership, in a win win collaboration and prepare our future with shared goals.

• Sharing best practices, leverage new technologies, and open new markets for our respective members.

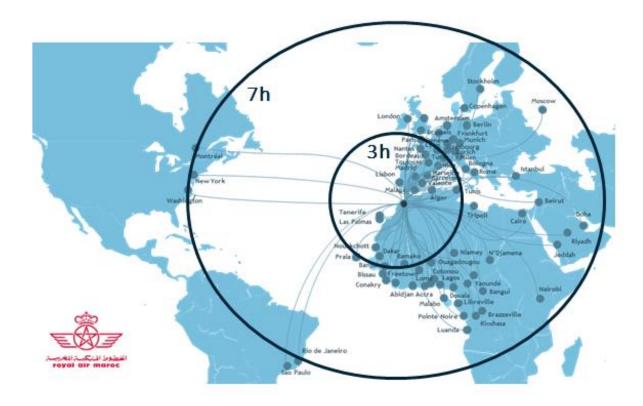
- A strong and innovative Portuguese upstream, partnered with an agile, competitive, and flexible Moroccan downstream, enables us to build a resilient ecosystem with a complete and transparent value chain, in preparation for the much-anticipated digital passport and in anticipation of upcoming European regulations.
- This unique opportunity for our two neighboring countries, driven by the nearshoring trend, positions us as a united front and a key global leader, offering European brands low-carbon products with shorter lead times.
- This partnership project, co-written with an innovative strategy, will allow our industries to thrive and achieve even greater performance.
- We are eager to learn from each other, exchange ideas, and identify practical ways in which we can work together more effectively. Your perspectives and contributions are invaluable, and we look forward to a fruitful discussion.



Morocco is strategically located and equipped with modern infrastructure

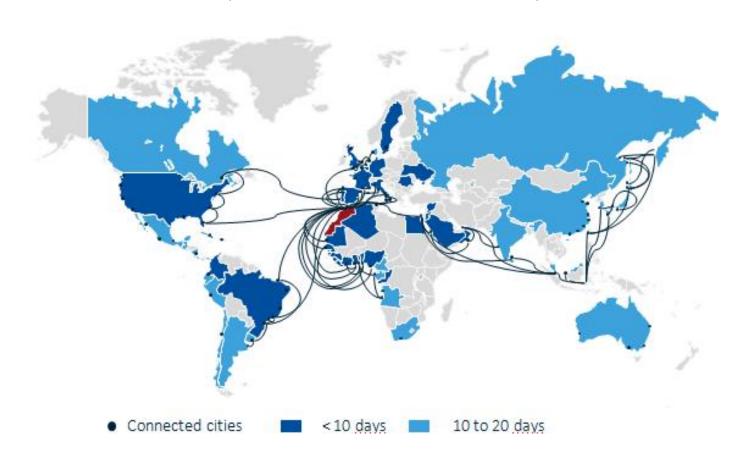
AMITH

A platform for travelers between Africa, Middle-East, Europe & America



7 hours flight to North America
19 international airports
Open Sky agreement with the US, the EU and Canada
Casablanca #1 hub between Europe and Africa
More than 1,200 weekly flights

Tangier Med,1st Global Free Zones of the Year 2019 in Africa (Global Free Zones 2019)



1st sea connectivity in Africa, # 20 worldwide (UNCTAD)
Tangier Med is connected to 186 ports in 77 countries
95 % of the Moroccan foreign trade transits through sea routes
Closest African country to the US and Europe
14km from Europe

Source: RAM, IATA, ONDA Source: TMSA, Fdi Intelligence 2019, UNCTAD Connectivity index 2020



MOROCCO IS A FINANCIAL HUB

Casablanca Finance City (CFC), the 1st financial center in Africa





1st Financial Center in Africa (GFCI, 2021)



1st green financial center in Africa and the Middle-east (GGFI, 2021)

- CFC is positioned as a regional financial hub and a gateway into the African markets
- Attractive setup



Attractiveness for international corporations



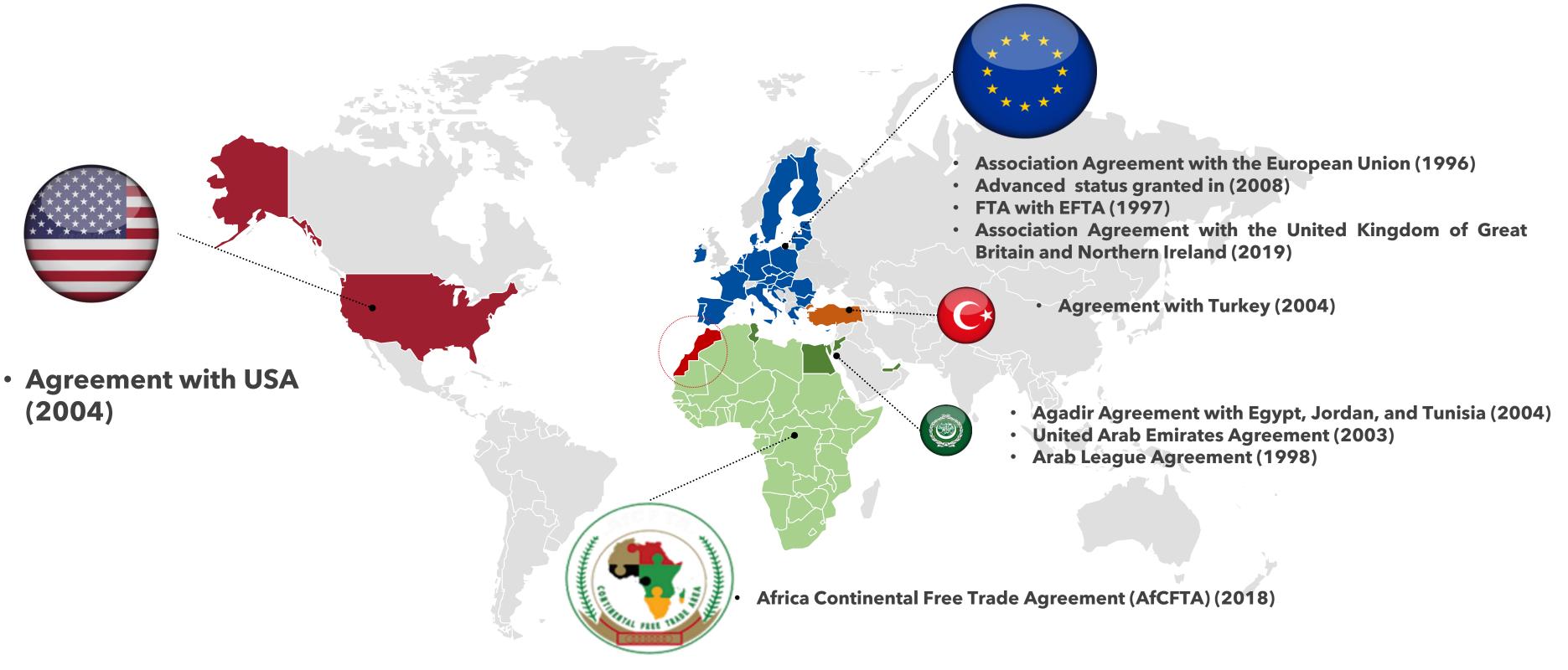




EXPORT PLATFORM

Free Trade Agreements giving access to 50+ countries





MOROCCO BRIDGING EUROPE, AMERICA AND AFRICA

Source: <u>Institutional websites</u>



World-Class Infrastructures

PORT OF TANGIER MED, #1 TRANSSHIPMENT HUB IN THE MEDITERRANEAN

4

4th largest container port out of 348

184

Connections with 71 countries

AND AFRICA

700k

Annual capacity of 700,000 trucks

90 min

To Spain

9M

Annual capacity of 9 million containers

3 Days

To Germany

GREEN INVESTMENT: TODAY A STRATEGIC

PRIORITY

SUSTAINABILITY



The impetus to an industry tailored to the export needs and new international regulations



75% Textile waste recycling potential



Development of sustainable alternative raw materials

RENEWABLE ENERGIES

40% Production capacity in 2024 based on renewable sources

4600 MW of renewable capacity in 2024





MOROCCO IS INDUSTRIALIZING...



- +300 companies
- ≈ USD 16 bn revenues
- 1M vehicles
- 70% local integration rate
- + 220,000 jobs



- +160 companies
- USD 2,5 bn revenues
- +20% average growth
- 38% local integration rate
- 15, 800 jobs



- +2400 companies
- USD 3 bn in turnover
- USD 500 m added value
- 15,500 jobs

Ambitious Industrial Recovery Plan 2021-2024 strengthening the position of the industry

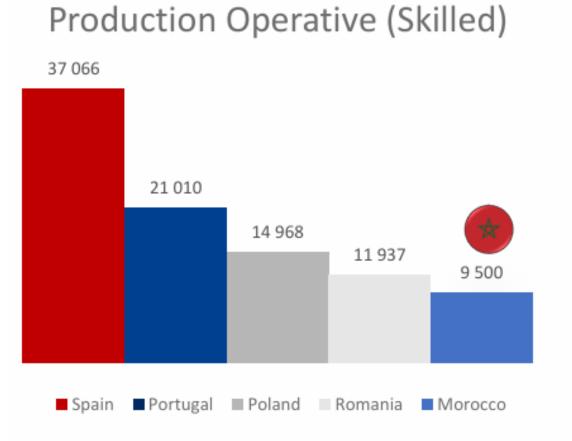
Best performer automotive industry in MENA region and AFRICA

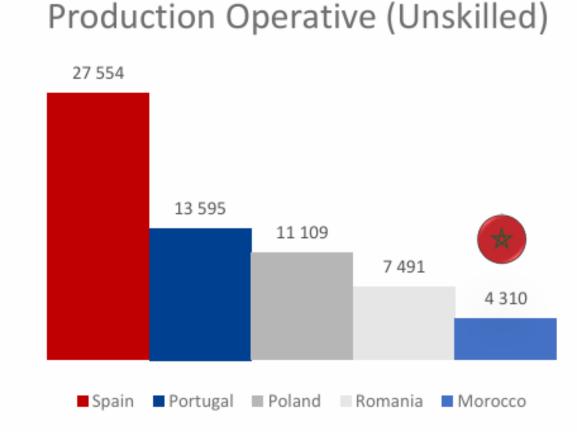
Success stories (Renault, Collins Aerospace, Safran, PSA, ...)



A COMPETITIVE LOCATION Cost effective

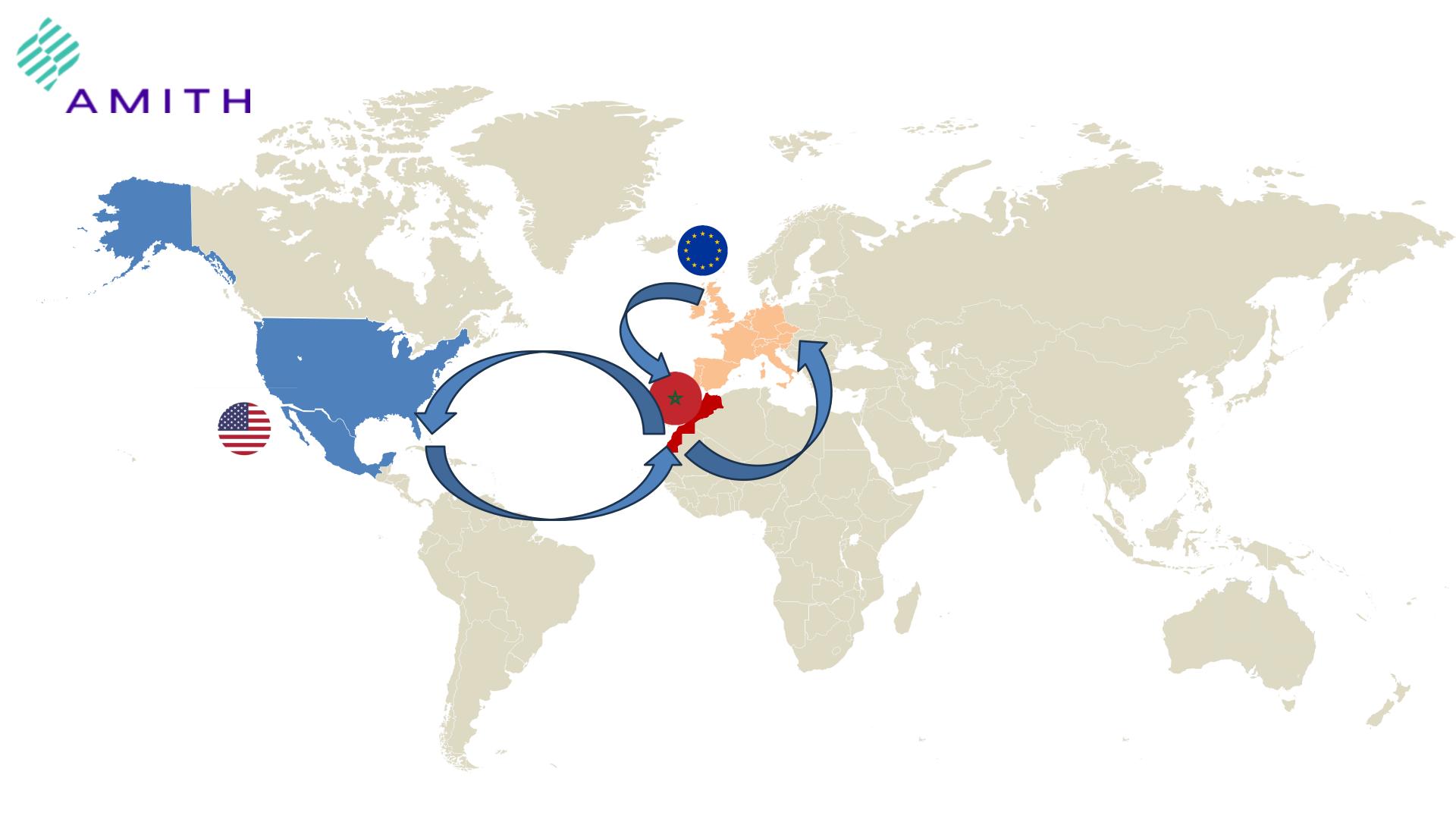
ANNUAL LABOR COSTS







Source: FDIBenchmark, a service from the Financial Times Limited 2023. All Rights Reserved. All cost values shown in USD -United States Dollar per annum (1.06 USD = 1 EUR -October 2023).



MOROCCO TEXTILE INDUSTRY

A SOLID ECOSYSTEM TO INTEGRATE THE VALUE CHAINS

POLITICAL STABILITY AND ECONOMIC GROWTH

1st APPARELS EXPORTER TO EU IN AFRICA

25% Of sales growth between 2021 and 2024

1 St Industrial Employer in Morocco







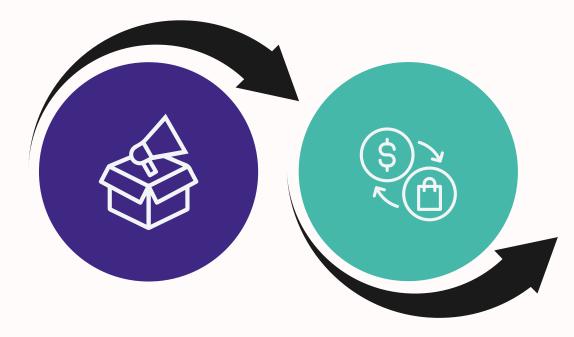
YOUR WORLD-CLASS HUB FOR SUSTAINABLE INVESTMENT AND TRADE

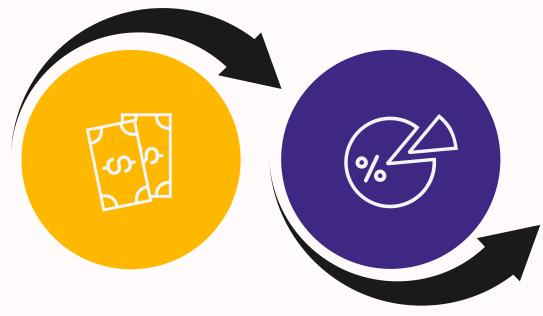
Business Opportunities
Along the Value Chain
Maximizing efficiency and
profitability through
Upstream Integration

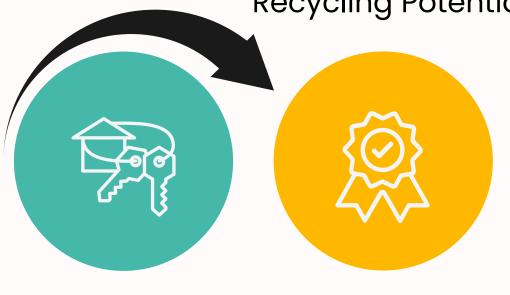
Predictable and
Execution-Driven
Consistent InvestmentFriendly Framework
Fast Project Delivery

Sustainability: 38% of production capacity from renewable sources (2022)

Textile Waste Recycling Potential







World-Class Infrastructures
and Industries
#1 Sea Connectivity in
Africa
#1 Apparel Exporter to the
EU in Africa

Privileged Access to 2.5
Billion Consumers
Free Trade Agreements
with Over 50 Countries
Connected to Over 70
Countries

An Abundant, Well-Trained, and Competitive Workforce Median Age: 29
Availability of Technical and Managerial Skills:
Laborers, Technicians, and Engineers



What does AMITH do?

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resources at the national and international levels to support and promote the interests of operators.

02

Create training programs tailored to the textile and clothing industry (ESITH/CMA/CTTH).

03

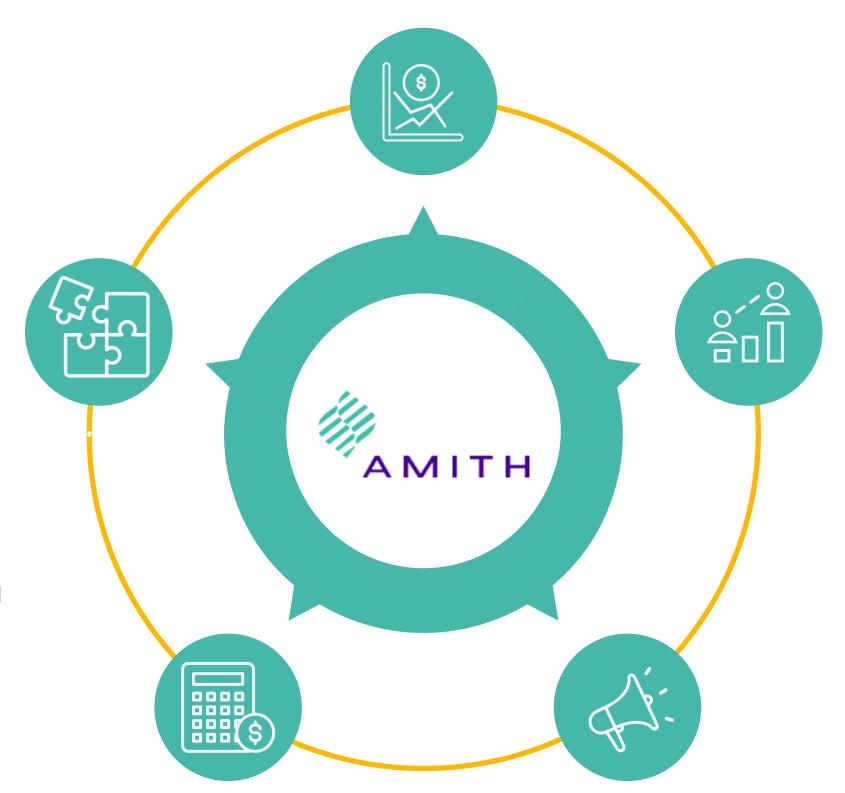
Negotiate for the simplification of administrative procedures.

04

Represent and defend the interests of the profession alongside any other stakeholders involved in the organization's activities.

05

Develop and participate in related sectors (laboratory testing and quality control, (ESITH/CTTH) creation and design centers (CMA)





Areas of Collaboration

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الجمعية المغربية لصناعات النسيج والألبسة Association Marocaine des Industries du Textile et de l'Habillement



THANK YOU

















